



## INTERNATIONAL ACADEMIC COOPERATION AGREEMENT

Under the General Agreement on International Academic Cooperation between Rennes School of Business (hereinafter named RSB) in France and International School of Business and Research (hereinafter named ISBR) in *India*, both institutions agree to cooperate in co-training international students in the fields of Business and Management and facilitate ISBR 's undergraduate students to follow a post-graduate programme at RSB.

This agreement is made between:

Rennes School of Business  
2, rue Robert d'Arbrissel  
CS 76522  
35065 RENNES Cedex – FRANCE

and

International School of Business and Research ,  
Bengaluru  
No.107, Near INFOSYS, Behind BSNL Telephone  
Exchange, Electronic City Phase I, Bengaluru,  
Karnataka 560100


### 1. Programme of study

#### ➤ 4 students maximum from RSB to any campus of ISBR

- Students registered on the PGE3 programme (final year students) at post-graduate level will be in exchange at ISBR MBA/ PGDM programme for 1 semester only (Spring) will choose 4 to 5 management courses; and must obtain 24 ECTS credits (12 US credits) on those courses.
- Students registered on the PGE2 programme (Master 1<sup>st</sup> year students) at post-graduate level will be in exchange at ISBR MBA/ PGDM programme for 1 semester only (Spring) will choose 4 to 5 management courses; and must obtain 20 ECTS credits (10 US credits) on those courses.

#### ➤ Students from ISBR to RSB:

- Exchange Semester: Students from ISBR MBA / PGDM programme registered anytime after 3 academic trimesters of studies will be sent to RSB for 1 academic semester only (Fall or Spring) as free exchange students on a PGTC Post Graduate Transfer Credit basis, subject to mapping of relevant subjects.

  
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Students participating in one semester exchange programme will not be charged any tuition fees by the host Institution. This agreement is based on reciprocity.

Students from both Institutions must have their course selections approved by their home department and appropriate academic authority in order to obtain transfer of credits.

#### Discounted Master in RSB post UG in ISBR

This agreement is concluded to enable 5 ISBR Bachelor students, to study one year in RSB "Master", after successfully completing Bachelor studies at ISBR.

In accordance with the academic calendar, ISBR students can come to Rennes for Fall (September) intake.

Final year Bachelor students at ISBR who have obtained credits required for the award of a Bachelor's Degree (equivalent to 180 ECTS credits or 120 US credits minimum) may apply to follow the Master Programmes (MSc) taught entirely in English at RSB with 15% discount on tuition fees.

The duration of the MSc programs at RSB is of 16 months:

- September/April: full-time courses and exams
- May/December: Internship & Graduating Project

The exact study programmes will be updated by RSB every year.

#### a) Double Degree Master Programme in Sport Management: 6 students maximum from ISBR

This agreement is to enable ISBR students from the Master in Sport Management to get a Double Degree with RSB by pursuing our MSC in Sport, Leisure and Tourism Management during the 2<sup>nd</sup> year of the ISBR programme, and use a transfer of credit system, in order to get both Master in Sport Management from ISBR and MSC in Sport, Leisure and Tourism Management from RSB.

To also avail RSB degree, they would have to attend the full Msc programme, namely 8 months class from September till May, then 8 months to complete a 4 months minimum internship and a graduating project.

#### 2. Internship & Graduating Project relevant issues:

- ✓ Internship is a compulsory part of RSB MSc programmes: the duration is of a minimum of 4 months and it is to be conducted between May and December. RSB will provide students with support for internship prospection through its Career Service in Rennes or through our office in India. RSB will assist graduate students in the visa extension process if students are present in France at the time of graduation.

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- ✓ All students doing an internship are required to submit an Internship Contract (signed by RSB, the Company and the student).
- ✓ The Graduating Project must be submitted by the end of November at the latest for a degree certificate in March N+1. If it is submitted later, then the Master Degree Certificate will be delivered later, after the following Admission Board.

### 3. Promotion & Communication

Both RSB and ISBR will publish information on the campuses and the websites about this cooperation programme. Both RSB & ISBR will organize seminars, make presentations, and/or facilitate RSB representatives for presentations at ISBR's campus.

RSB will provide ISBR with the following information by December 30<sup>th</sup> each year:

- a. The number of students RSB is willing to accept the following year,
- b. The tuition fees for the following year,
- c. The courses offered the following year

as well as general information on accommodation & practical information on getting to Rennes.

Each year, RSB will send a Professor for a short visit to ISBR university, to take part in seminars or master classes on different teaching topics (following mutual agreement of the two institutions).

### 4. Requirements

- a) Students should complete, or have completed their Bachelor's degree at ISBR before joining the MSc programme at RSB;
- b) Students should have a good level of English language demonstrated by an official test (minimum: IELTS 6.5, TOEFL 80 IBT, TOEIC 750); the score should be provided before the start of the RSB programme. The English level should be certified by the home university and the official English Test copy is not compulsory.
- c) There is no requirement for the French language, but if electives in French are chosen, proficiency in French will also be required (minimum: DELF B2, DALF C1 or TCF TEF).

### 5. Student application documents

ISBR will provide RSB with the completed application files for all students selected for the programme before 31<sup>st</sup> May. Each application file should include:

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- a) Completed RSB application form, signed by the student + photo;
- b) CV in English;
- c) Cover letter in English;
- d) Transcripts for completed semesters
- e) 1 letter of recommendation

The following documents should be provided before the programme begins in September:

- a) Passport & visa (2 copies of each)
- b) Birth certificate
- c) Transcripts of previous semester
- d) A letter from ISBR certifying that the candidate will soon obtain a Bachelor's degree
- e) A copy of English test results
- f) OFII form (delivered by French Embassy for visa issue)

#### 6. Acceptance & Enrolment Procedure

- a) Reception of application documents;
- b) An interview (face to face at campus or online) by RSB professor
- c) Approval by RSB's internal review committee
- d) Dispatch of the RSB offer of acceptance together with an RSB Enrolment Form

Students are officially enrolled once they have returned the Enrolment Form and paid the first instalment of tuition fees. RSB will send a Confirmation Letter and relevant materials for visa application and will liaise with the CampusFrance office to facilitate the visa procedure.

#### 7. Fees & expenses, French Social Security and Complementary Health Insurance

Students should be aware of the following fees and expenses

- a) Tuition fees at RSB: the MSc programmes tuition fees amount to **18,200 €** in 2019.  
A **15% discount** is granted to any students from **UG ISBR** enrolling in one of our MSc, reducing the **total fees to 15,470 €**. These fees are payable by transfer in two instalments: 3,000 € must be paid before the deadline fixed in the Offer of Acceptance and the balance must be paid before the end of August,
- b) The 15% discount provided in his agreement is not applicable to Pioneer Scholarship students.
- c) For the Double Degree programme, a **25% discount** will be offered to the up to 6 students choosing the programme, so reducing the total fee to 13650 euros.

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- d) Alumni membership is also compulsory, and costs 150 € for lifelong membership. It is to be paid via RSB to the Alumni Association of RSB,
- e) A complementary health insurance is optional; students are responsible for purchasing it on arrival, during the orientation week
- f) Living expenses amount to about 600/700 € per month, including housing, transport, food and leisure. Students oversee their own living expenses.

#### 8. Accommodation & Student Welcome

RSB will provide information on accommodation, transport to the campus and living costs and help students to reserve housing. However, students must initiate housing reservations and pay the landlords directly. Details of the academic calendar, including dates for international orientation and other practical information will be sent in due time.

Students will be responsible for making their own travel arrangements to Rennes and must inform RSB of their arrival schedule. These dates should be in accordance with the International Student Orientation days so that RSB can organize transport from railway station or airport to student residence.

RSB will perform proper orientation to help students adapt to the new study environment.

#### 9. Duration and revision

This agreement shall become effective from the date of signature by both institutions for a period of **1 year**. It shall be re conducted after this period of 1 year, unless stated otherwise by one or the other Institution. In addition, either School may terminate the agreement in writing at least six months prior to the beginning of each academic year, provided the mobility in progress or agreed is not interrupted.

Any relevant matters not contained in this agreement should be resolved by discussion between both Institutions.

ISBR and RSB will work closely and exchange information to insure implementation of this cooperation.

This Agreement will become effective upon signature by representatives from two parties. Any amendments to this document must be the fruit of mutual agreement.

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Dated:

Signed

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Dr Thomas Froehlicher  
Dean  
Rennes School of Business



Dated: 13/12/2018

Signed:

A handwritten signature in black ink, appearing to be "Kirron Bindu", written over a horizontal dotted line.

Mr Kirron Bindu  
Director of International Relations  
ISBR

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